## Message Text

## CONFIDENTIAL

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INFO OCT-01 EUR-12 NEA-10 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01 CIAE-00 COME-00 DODE-00 FPC-01 H-01 INR-07 INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-05 USIA-06 OES-07 SP-02 SS-15 STR-04 TRSE-00 ACDA-07 /112 W

R 101500Z AUG 77 FM AMEMBASSY DAMASCUS TO SECSTATE WASHDC 4351 INFO AMEMBASSY ATHENS AMEMBASSY LONDON AMEMBASSY THE HAGUE

CONFIDENTIAL DAMASCUS 5129

ATHENS FOR RTDO

E.O. 11652: GDS TAGS: ENRG, SY

SUBJ: SHELL NEGOTIATIONS WITH SYRIAN PROCEEDING OPTIMISTICALLY

REF: (A) DAMASCUS 2859, (B) DAMASCUS 4629

1. MR. R. S. CLARKE SHELL ATTORNEY LEADING NEGOTIATING TEAM NOW IN SYRIA TOLD ECONOFF THAT IT LOOKS LIKELY SHELL WILL SIGN CONTRACT FOR EXPLORATION CONCESSION WITH DAMASCUS IN QTE VERY NEAR FUTURE UNQTE. SYRIAN OPERATION WILL BE 50/50 PARTNERSHIP BETWEEN ROYAL DUTCH SHELL AND SHELL OIL CO. (US) WITH ROYAL DUTCH PROVIDING GENERAL MGR AND US COMPANY DOING ALL TECHNICAL WORK. CLARKE EXPECTS INITIAL TEAM WILL BE IN DAMASCUS BY BEGINNING 1978 WITH SUBSTANTIAL PRESENCE NOT EXPECTED BEFOR SUMMER 1978. (POSS 10-15 US, UK & DUTCH EMPLOYEES PLUS SCORE OR MORE EMPLOYEES GEOPHYSICAL EXPLORATION SUBCONTRACTOR) CLARKE STATES SAMOCO CONCESSION (REFTEL ?) TOOK AWAY TWENTY PERCENT OF AREA SHELL HAD BEEN INTERESTED IN, BUT REMAINDER CONFIDENTIAL

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JUSTIFIES INVESTMENT FOR EXPLOCATION. (CLARKE BELIEVES SAMOCO BACK IN TOWN NEGOTIATING BUT HAS NO DETAILS.)

2. CLARKE, HHO HAS HAD NO PREVIOUS EXPERIENCE IN MIDDLE EAST, WAS LESS FORTHCOMING THAN DOWNEY (REFTEL A) AND UNWILLING PROVIDE MUCH INFORMATION

ON SPECIFIC OF CONCESSION AGREEMENT. MURPHY		
CONFIDENTIAL		
NNN		

## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: NEGOTIATIONS, EXPLORATORY DRILLING, PETROLEUM CONCESSIONS

Control Number: n/a

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Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
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Subject: SHELL NEGOTIATIONS WITH SYRIAN PROCEEDING OPTIMISTICALLY

TAGS: ENRG, SY, SHELL OIL COMPANY, ROYAL DUTCH SHELL

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